



Michelle F. Kantor

Member; Chair, Federal Government Contracting and Procurement

Chicago

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Practice Focus

- Government contracting and procurement
- Business counseling
- Construction
- Construction litigation
- Mergers and acquisitions
- Public law

Michelle Kantor is a Partner in McDonald Hopkins LLC and leads the Federal and Local Government Contracting & Procurement practice group for the firm. Michelle has more than 35 years experience practicing in government contracting, small business certifications, procurement law, corporate law and government contracting disputes. Michelle was named by Crain’s Business Chicago as Top Most Influential Women Lawyers in Chicago in August 2017, was named by Crain’s Business in Chicago's Notable Women Lawyers in August 2018 and was again named by Crain’s Business in Chicago's Notable Women Lawyers in August 2020. Michelle is a member of the Board of Directors for the Women’s Business Development Center (WBDC) under the National WBENC, with a 9 state region for WBE certifications, loans and business assistance.

Michelle represents federal, local state government and commercial contractors, Native American-owned and Tribally-Owned firms, ANC and commercial contractors in WBE/MBE/DBE and SBA 8(a), WOSB, SDVOSB, and HUBZone certification submissions, appeals and compliance issues, small business programs, eligibility challenges, size protests, bid protests, and Appeals, contract disputes, regulatory compliance, whistleblower actions and other government issues. Michelle prepares Joint Venture, Teaming Agreements and Novation Agreements, professional service agreements, construction and design professional agreements and other commercial and government project agreements. Michelle also assists clients in SBA Mentor-Protégé submissions and supplier diversity programs.

Michelle acts as outside general counsel to numerous companies regarding their corporate issues, mergers and acquisitions, succession and equity infusion planning and other legal needs. She also works with her M&A team to review and prepare stock and asset purchase agreements for small business and MBE/WBE/DBE/Veteran certification compliance; and guides her clients in transitioning ownership.

Michelle is also General Counsel to the Federation of Women Contractors and a National Partner and member of Women Impacting Public Policy WIPP. She is also a Life Time Member of the Society of American Military Engineers (SAME). She also serves on the WBDC Regional advisory committee. Michelle has also served as

Michelle Kantor

Deputy Director for the City of Chicago, DCAP and Deputy Commissioner of the Department of Buildings and served as Internal Counsel for three years.

Michelle has received the Lifetime Advocate Award from the Federation of Women Contractors for her work in promoting, counseling and advocating for women, minority, and veteran owned small business firms. Michelle is a frequent speaker at seminars, conventions, webinars & trade associations nationwide.

Admissions - Court

- Department of Veterans Affairs, Accredited Attorney: Veteran Claims
- Illinois Supreme Court
- U.S. Court of Appeals for the 7th Circuit
- U.S. Court of Federal Claims, Washington D.C.
- U.S. District Court for the Northern District of Illinois
- U.S. District Court for the Northern District of Illinois (Trial Bar Member)
- U.S. Supreme Court

Admissions - State

- Illinois

Education

- Loyola University of Chicago Law School
- DePaul University Dispute Resolution Center
- Bradley University
- Hofstra University

Honors and Awards

- Named one of the "Most Influential Women Lawyers in Chicago" by Crain's Chicago Business (2017)
- Selected for inclusion in *Illinois Super Lawyers* (2015-2018)
- Center for Empowerment & Economic Development (CEED), Business Training & Professional Development Outstanding Volunteer (2015)
- Life Time Advocate Award – Advocating for Women, Veteran and Minority Businesses (2013)

Professional Membership

- Court of Federal Claims Bar Association
- Federation of Women Contractors (FWC) General Counsel
- Society of American Military Engineers (SAME), Lifetime Member
- WBENC - WBDC Local Corporate Business Partner, Advisory Committee
- Women Impacting Public Policy (WIPP)
- SDVOB Elite of Illinois, General Counsel
- Alliance for Illinois Manufacturing

Alerts

- Federal court blocks vaccination mandate for federal contractors in Ohio, Kentucky, and Tennessee
- Federal contract small business joint ventures and teaming arrangements
- New game changing SBA Small Business Mentor Protégé Programs and changes to small business Joint Venture rules

Blog Posts

- Selling, transferring, or acquiring federal contracting businesses
- Federal contractors have new guidance and December 8 deadline for vaccine mandates

News

- Understanding the Sweeping New SBA Regulations
- Michelle Kantor recognized among 2020 Notable Women in Law
- "What Happens to My Certifications If I Sell or Exit My Business?"
- Four attorneys at McDonald Hopkins named Illinois Super Lawyers
- Workshops can help turn small business into big business -- Michelle Kantor quoted in The Lane Report
- Six attorneys at McDonald Hopkins named Illinois Super Lawyers and Rising Stars

External Publications

- "The ABC's of Diversity Certifications & Teaming Arrangements: Opportunities for Large and Small Contractors and Suppliers", *ASA Chicago Edition*, Winter 2010
- "Contracting with the Government", *Smart Business Magazine*, 2009
- "Structuring Construction Deals, Key Legal & Practical Issues to Address", *Inside the Minds: Aspatore Books*, 2007
- "Construction Contract Fundamentals", *Lorman Education*, May 2005
- "Outsourcing Professional Services: Legal Issues to Consider", *NAPM Chicago Purchaser Magazine*, 2002

Events

- Contract Issues Creating Crisis and Requests for Equitable Adjustments | Thursday, June 23, 2022
- Teaming, joint venture agreements and new federal laws that can impact your bottom line | Thursday, May 26, 2022
- Federal Contracting Crisis: Delays, Suspensions, Terminations, Labor and Material Shortages and Price Escalations: Legal Rights and Relief | Thursday, October 28, 2021
- Small Business Ownership Changes Succession Planning, Buying & Selling- Legal & Practical Issues to Address | Thursday, August 12, 2021
- Leveraging Diversity Certifications and Ownership Changes, Succession, Asset Purchase and Novations | Wednesday, December 16, 2020
- Contract Crisis Government and Private Contracts | Thursday, November 19, 2020

- Joint Ventures, Teaming and Mentor Protege: The Good, Bad and Very Ugly | Friday, August 21, 2020
- Contract Crisis: Force Majeure, Terminations, Suspensions & Other Immediate Action Items | Thursday, August 13, 2020
- Protecting Your Certifications During Corporate Changes | Thursday, July 30, 2020
- SBA Final Rule for WOSB/EDWOSB Certifications | Thursday, July 2, 2020
- New SBA Final Rule on Eliminating WOSB Self-Certification Workshop | Thursday, June 11, 2020
- Contract Crisis: Government & Private Contracts - Force Majeure, Terminations, Suspensions and Suggested Immediate Action Items | Tuesday, May 26, 2020
- Teaming, Joint Ventures, and Mentor Protégé Program to Gain a Competitive Edge: Legal, Financial & Practical Considerations | Tuesday, January 7, 2020
- Succession Planning & Business Ownership Changes: Legal & Practical Issues | Wednesday, December 18, 2019
- Teaming, Joint Ventures, and SBA Rule Changes Workshop | Thursday, December 5, 2019
- Business teaming relationships and how to make them a success | Tuesday, July 30, 2019
- Bid, Size and NAICS Code Protests: Why, How and When to Pull the Trigger | Tuesday, July 30, 2019
- Selling your Small Businesses, Buying a Small Business, and Succession Planning | Wednesday, July 24, 2019
- Partnering for Profit: Joint Ventures and Teaming Agreements to Gain a Competitive Edge | Monday, July 15, 2019
- 2019 SAME Phoenix Post Annual Small Business Symposium | Friday, July 12, 2019
- Business Ownership Changes: Buying, Selling And Transferring Ownership In Your Business: Legal & Practical Issues To Address | Tuesday, June 18, 2019
- Joint ventures, teaming agreements and mentor protégé program to gain a competitive edge: Legal, financial, and practical considerations | Wednesday, April 24, 2019
- Joint venture and teaming agreements in federal government contracting: New rules, legal issues and practical tips | Tuesday, December 11, 2018
- Buying and Selling Ownership Interests in WBE & Succession Planning Tips | Wednesday, November 14, 2018
- Ownership Changes & Succession Planning: Big Deals | Thursday, November 1, 2018
- NVBDC 3rd Annual Doing Business with the Federal Reserve and Private Industry | Thursday, July 19, 2018
- Protecting Your Certifications During Corporate Changes | Thursday, May 10, 2018
- Beyond B2B: Connecting for Growth | Wednesday, April 4, 2018
- How Corporate Changes Affect Your Certifications and Planning Your Exit Strategy | Tuesday, December 12, 2017
- New and Important Federal Laws and Small Business Program Updates for Federal Contractors | Tuesday, September 19, 2017
- New SBA Rules and Other Federal Laws Impacting Government Contractors | Tuesday, June 20, 2017
- Business Reorganizations That May Impact Certification Status | Wednesday, February 15, 2017
- Keep and Protect Your Certification | Tuesday, February 14, 2017
- Government Contracting: New Revenue Opportunities and Common Pitfalls to Avoid | Wednesday, December 14, 2016
- SBA Programs, Rivers Casino Supplier Diversity, Small Business Security Issues | Thursday, October 27, 2016
- ChallengeHER: Opportunities for Women in Federal Contracting | Thursday, September 1, 2016

- Protecting Yourself From DBE Fraud | Wednesday, August 31, 2016
- Opportunities for Women in Federal Contracting | Tuesday, August 9, 2016
- SAME Southern Nevada Post - Industry Day | Tuesday, May 31, 2016
- 2016 Northern Ohio Catch the Wave Conference | Monday, April 18, 2016
- APTAC Spring 2016 Training Event | Monday, April 4, 2016
- Teaming, joint venture agreements, and new federal laws that can impact your bottom line | Thursday, March 3, 2016
- Federal government women-owned business contracting program | Monday, February 29, 2016
- FAR and federal government law training | Friday, January 22, 2016

Speaking Engagements

- Leveraging Diversity Certifications and Ownership Changes, Succession, Asset Purchase and Novations, Wednesday, December 16, 2020
- Selling, Buying, Transferring Small Business Ownership & Succession Planning training, American Indian Chamber Education Fund PTAC, December 15, 2020
- Contract Crisis Government and Private Contracts, Thursday, November 19, 2020
- New Federal Contracting Laws & Small Business Administration Program Updates, PTAC Workshop and UCEDC, October 8, 2020
- Joint Ventures, Teaming Agreements and Mentor Protégé: The Good, Bad and Very Ugly, US Asian American Chamber of Commerce, Aug. 21, 2020
- Contract Crisis, Force Majeure, Terminations of Contracts: Immediate Action Items, Arizona Indian Chamber of Commerce and AZ PTAC, Aug 13, 2020
- Protecting Your Certifications During Corporate Changes, PTAC Workshop and UCEDC, July 30, 2020
- WBDC Regional Conference Speaker, Summer Summit Series, Guest Speaker and Panelist, July 28, 2020
- Contract Crisis Webinar, US Veteran Organization VET-Win, July 8, 2020
- Final SBA Rule for WOSB/EDWOSB Certifications – Veteran Women’s Enterprise Center, July 2, 2020
- Highlights – Final SBA Rule for WOSB/EDWOSB Certifications – Veteran Women’s Enterprise Center, July 2, 2020
- Contract Crisis Webinar, Government & Private Contracts – Force Majeure, Terminations, Suspensions and Suggested Immediate Action Items, Veterans Entrepreneurship Task Force, June 17, 2020
- New SBA Final Rule WOSB Program, Webinar, Host with WBDC, Guest Speaker, June 11, 2020
- Federal and Local Government Financial Relief for Small Businesses: Demystifying the New Loan Programs and Applying for Relief, June 10, 2020
- Contract Crisis Webinar, Government & Private Contracts – Force Majeure, Terminations, Suspensions and Suggested Immediate Action Items, Veterans Entrepreneurship Task Force, May, 26, 2020
- Succession Planning, US Women Impacting Public Policy, April 22, 2020
- Federal Financial Relief for Small Business: Demystifying the New Loan Program and Practical Tips to Apply, Phoenix Minority Business Development Agency (MBDA) Business Center, April 17, 2020
- Federal and Local Government Financial Relief for Small Businesses: Demystifying the New Loan Programs and Applying for Relief, Women's Business Development Center, April 7, 2020
- Teaming, Partnering, & Subcontracting, The VETS Group Small Business Seminar, November, 12, 2019
- Selling, Acquiring or Transferring Small Business Ownership Interests: Legal & Practical Tips for Federal

- Contractors, Veterans Enterprise Training & Service Group Advanced Business Financial Workshop Series, November 6, 2018
- Buying and Selling Small Businesses and Impact on Certifications, Navy Gold Coast Small Business San Diego Conference, August 6, 2018
 - New And Important Federal Laws And Small Business Program Updates, SAME Phoenix, Small Business Conference, June 21, 2018
 - Corporate And Other Changes That Can Impact Small Business Certification, PTAC, New Jersey, May 10, 2018
 - Bid Protests: How, Why and When to Protest: National 8(a) Conference, Nashville, TN Feb 1, 2018 Corporate and Other Changes That Can Impact Small Business Certifications, FWC workshop, December 12, 2018
 - Mergers, Acquisitions, Equity, Investments & Succession Planning: SAME National Conference Pittsburgh, PA Nov 16, 2017
 - Red Flag Fraud Indicators of Pass-Thrus - SAME Government Contracting Official Workshop: Nov. 14, 2017, Pittsburgh, PA
 - Corporate Changes That Can Compromise SDVOSB, WOSB, 8(A), Hubzone And DBE Certifications Including Partial Sale Of Ownership Interests, Acquiring Firms Or In Succession Planning, National APTAC Conference, Hyatt Hotel, Washington DC Nov. 7, 2017
 - New And Important Federal Laws & Small Business Program Updates For Federal Contractors Native American PTAC, Phoenix, AZ September 2017
 - Maintaining Certifications When Selling an Ownership Interests In Your Company, Acquiring a New Company Or Succession Planning. WBENC Regional Conference, Rosemont, IL Sept 2017
 - New And Important Federal Laws And Small Business Program Updates: State of Nevada, PTAC, Las Vegas, August 4, 2017
 - New Federal All Small Business Mentor Protégé Program: Women Impacting Public Policy and Small Business Administration Business Day. July 2017
 - Certifications, Protecting Them and Joint Venture Teaming Considerations: Federal Reserve Bank, Detroit, MI July 20, 2017
 - New SBA Rules and Other Laws Impacting Government Contractors, SBA Cleveland & NASA Cleveland, OH, June 20, 2017
 - New Mentor Protégé Program, Teaming & Joint Ventures Webinar SBA Columbus, May 2, 2017
 - Buying and Selling Your Business: How Reorganizations Can Impact Your Federal and other Certifications: WBDC, Kansas City, May 4, 2017
 - New SBA Regulations and Other New Federal Laws that can Impact Your Business Society of Military Engineers, (SAME) Small Business Industry Day, Phoenix AR, April 27, 2017
 - SBA Mentor Protégé Small Business Program USACE Small Business Conference, Nashville Tennessee, March 15, 2017
 - Federal Bid and Size Protests: Legal Issues and Practical Tips SBA Columbus, Feb. 23, 2017
 - Business Reorganizations That May Impact Your Certifications and Buying & Selling WBE and Diverse Businesses, WBDC Chicago, Feb 15, 2017
 - Protecting Your Certifications, Understanding Actions That Can Lead To Decertification & What To Do When The Government Knocks On Your Door, IDOT workshop, Chicago, Feb 14, 2017
 - Bid, Size, And NAICS Protests- Why, How, And When To Pull The Trigger State of Nevada PTAC, Dec. 2, 2016, Las Vegas NV

- New Game Changing SBA Small Business Mentor Protégé Programs and Changes to Small Business Joint Venture rules, Beyond B2B: Connecting for Growth, Dayton, OH, October 4, 2016
- Federal Teaming, Joint Ventures, and Mentor Protégé: New Sweeping Rules, ChallengeHer, Chicago, IL September 1, 2016
- Protecting Your Certifications, Understanding Actions That Can Lead To Decertification & What To Do When The Government Knocks On Your Door,FWC, Chicago August 31, 2016
- Teaming, Joint Ventures, and Mentor Protégé: New Sweeping Rules, ChallengeHer, Livonia, MI, August 9, 2016 and Chicago, IL, September 1, 2016
- USACE Chicago & Detroit District Understand the New SBA Teaming, Joint Venture and Mentor/Protégé Rules to Increase Revenue Streams, Procurement Information You Need to Know August 1, 2016, USACE offices Chicago
- Latest Changes In Laws That Impact Federal Contractors; SAME Phoenix Post Small Business Symposium, Phoenix, AZ, July 28, 2016
- Construction Law and Contracts: Protect Your Bottom Line; Turner Construction Minority and Women Business Construction Management Training Program, July 13, 2016
- WOSB, WBE & MBE, Certifications: Eligibility Criteria & Protecting Your Certifications; Turner Construction MBE/WBE Construction Management Training Program July 13, 2016
- Federal Laws and Small Business Program Updates, Society of Military Engineers (SAME) 2016 Joint Venture Training Conference & Expo, Phoenix, AZ, May 24, 2016
- New Federal Regulations and their impacts on Small Business, 3rd Annual Pacific Northwest SAME Small Business Symposium, Seattle, WA, April 26, 2016
- Government Protests and Debriefings: What to Do and How to Do It, WBDC Workshop, Chicago, IL, April 12, 2016
- Bid, Size & NAICS Protests: When, How and Why to Protest, National APTAC Spring Conference St. Louis, MO. April 4, 2016
- New and Important Federal Laws & Small Business Program Updates, State of Nevada PTAC, Las Vegas, NV April 1, 2016.
- Joint Ventures, Teaming and Mentor-Protégé Agreements for WOSB's, US Army Corp of Engineers (USACE and PTAC) Nashville, TN, March 17, 2016
- New Changes to the WOSB/EBWOSB, Joint Venture Agreements & Other Federal Contracting Law Updates. Arizona PTAC, SBA, Phoenix, AZ, March 3, 2016
- WOSB Program updates, WBDC Luncheon, Cleveland, OH, February 29, 2016
- FAR and Federal Government Law Training, Chicago, IL, January 22, 2016
- Joint Ventures & Teaming Agreement: Legal & Practical Tips APTAC Fall 2015 Training Event, Washington, DC, November 8-11, 2015
- Bid, Size and NAICS Code Protest – Why, How and When to Pull the Trigger and Recent Protests of Interest, Proposed Suspensions, Debarments, Terminations for Default, Ethics Violations and Negative Past Performance Reports; New and Important Federal Laws and Small Business Program Updates; 2015 National Veterans Small Business Engagement (NVSBE), Pittsburgh, PA, November 17-19
- New DBE Laws and Good Faith Effort Compliance, Federation of Women Contractors, Chicago, IL October 13, 2015
- New WOSB, Joint Venture and Other Important Federal Laws and Program Updates, Great Lakes Women's Business Conference, Novi, MI, September 29-30, 2015

- Joint Ventures, Teaming, Mentor Protégé Agreements & Federal Laws Impacting Your Bottom Line, PTAC, Frankfort, KY, August 27, 2015
- Which Certification is Right for You, Business Smart Week, Detroit, MI, August 3-7, 2015
- Teaming Agreements, A&E Federal Projects Source Selection Workshop, Phoenix, AZ, July 30, 2015
- New Federal Laws That Can Impact Your Business, 2015 DOE and SAME Great Lakes, Energy Forum and Small Business Industry Days, Chicago, IL, April 14, 2015
- Construction Subcontracts: Legal Risks and Tips, IDOT workshop, Chicago, IL, April 7, 2015
- New DBE Laws and other Federal Laws impacting Construction Contractors, WCOE Women Build America 2015 Leadership Conference, Washington, D.C., March 29, 2015
- New and Important Federal Laws that Affect Small Businesses Workshop, PTAC and WBDC Chicago, IL, March 25, 2015
- Understand and Negotiate Your Contracts, WBDC Leadership Institute for Women Keynote Speaker, Indianapolis, IN, WBDC and CEED Michigan, March 10, 2015, WBDC Leadership Institute for Women Keynote Speaker, WBDC and CEED Michigan, Grand Rapids, MI, March 12, 2015
- Teaming & Joint Ventures on Government Contracts to Grow Your Business, SBA Annual Lenders Awards Luncheon, San Diego, CA , February 18, 2015
- Federation of Women Contractors: DBE New Rules/Protect your Certifications, Chicago, Illinois, February 2015
- Joint Ventures, Teaming and Affiliation and New Federal Small Business Contracting Laws, APTAC National Conference, Washington, DC. Nov. 11, 2014
- NDAA & Federal Contracting Law Updates, SAME Phoenix Post, Small Business Symposium, Phoenix, AZ, Oct 10, 2014
- Ethics in Federal Government Contracting, SAME Phoenix Post, Small Business Symposium, Phoenix, AZ, Oct 10, 2014
- FAR Training Course, Taught 5 hour course at Lehigh University, Allentown PA, Sept 24, 2014
- Joint Ventures and Teaming: Legal and Practical Tips, Ohio University PTAC and Columbus SBA, Columbus, Ohio Sept. 10, 2014
- New Federal Laws that Can Impact Your Small Business and New Protest Decisions of Interest, Business Smart Week, Federal Reserve Bank, Detroit, MI, August 7, 2014
- Joint Ventures and Teaming for Contracts, Federal Reserve Bank, Detroit, MI, August 7, 2014
- Protecting and Preserving your Small Business Certifications Business Smart Week, Federal Reserve Bank, August 4, 2014
- Legal Issues Involved in Joint Ventures & Teaming Arrangements Success, PTAC and Native American Indian Chamber of Commerce National Conference, Palm Springs, CA, July 22, 2014
- Joint Ventures, Teaming and Mentor Protégé Relationships: Legal & Practical Tips, & New Laws That Can Impact Small Business, Native American PTAC, SBA Phoenix, Phoenix, AZ, April 28, 2014
- NDAA, New Federal Laws and Updates, APTAC National Conference, San Francisco, March 25, 2014
- Federal Joint Venture & Teaming Agreements: Legal and Practical Tips; SAME & USACE Small Business Conference; Nashville, Tennessee, March 12, 2014
- 8(a) and other Small Business Certifications & Benefits, PTAC and Women's Business Development Seminar Workshop, Chicago, Illinois, February 19, 2014
- Federal Contracting News, Laws and Updates, MIDWEST SBLO Group, PTAC, College of DuPage, Illinois, February 12, 2014

- Joint Venture & Teaming Workshop, PTAC & WBENC, Chicago, Illinois, February 6, 2014
- USACE Construction Roundtable; Joint Ventures and Mentor Protégé Programs, Hyatt Regency, Cincinnati, Dec 5, 2013
- New Defense Authorization Act and Other Recent Federal Contracting Laws, Kittyhawk SAME Post, Cincinnati, Ohio, Dec. 6, 2013
- 5% Rule: WOSB Federal Contracting Program Updates and Opportunities, MICEED, PTAC and Michigan WBDC, Regional Conference, Sept 26, 2013, Novi, Michigan
- Joint Venture, Teaming Agreements and Mentor Protégé Programs, Michigan PTAC and SBA, Livonia Michigan, Sept 17, 2013
- Getting Your House in Order Before You Bid for a Federal Contract, PTAC – Chicago & Women’s Business Development Center, Aug 28, 2013
- Teaming Joint Ventures and Mentor Protégé Program Updates, SDVOB Elite National Conference, Sand Diego, CA. August 25, 2013
- Ethics and Business Code of Conduct Workshop, New Federal Laws, Bid and Size Protest Workshop, and Joint Ventures and Teaming Workshop, National Veterans Small Business Conference (NVSBC), America's Center Convention Complex, St. Louis, August 5-8, 2013
- 5% Rule: How to Navigate and Secure Federal Contracts, New Woman Owned Small Business Workshop (WOSB), PTAC and WBDC Chicago, Illinois July 25, 2013
- Legal Agreements for Teams, Chicago Urban League, Chicago, Illinois June 29, 2013
- WOSB Federal Contracting Program Updates and Opportunities, Women Construction Owners and Executives Annual Conference (WCOE), St. Regis Hotel, Washington D.C., April 24, 2013
- WOSB Federal Contracting Program and Recent Updates, WCOE, Washington D.C. April 23, 2013
- New Defense Authorization Act and Federal Law Updates Society of Military Engineers, Phoenix Post, April 12, 2013
- Federal Small Business Teaming, Joint Ventures and Mentor Protégé Programs, Society of American Military Engineers (SAME) Detroit Post, April 4, 2013
- Updates on Various Federal Contracting Laws & Recent Bid & Size Protest Decisions, Society of American Military Engineers (SAME) Detroit Post, April 4, 2013
- Teaming, Government & Corporate Small Business Contracting & Next Steps, WBDC, Lear Corporation, Southfield, Michigan, March 7, 2013
- Teaming, Government & Corporate Small Business Contracting & Next Steps, WBDC, Herman Miller, Inc., Zeeland, Michigan, March 5, 2013
- Teaming, Government & Corporate Small Business Contracting & Next Steps, WBDC, Duke Realty, Indianapolis, Indiana, February 28, 2013
- Federal Contracting Opportunities, WBDC, Chicago, Illinois, December 6, 2012
- Government Contracting, Subcontracting Plans and Teaming, Legal Issues for Illinois Structural Engineers Half Moon Seminars, Wheaton, Illinois, November 28, 2012
- Tribal Contracting Opportunities,8(a) Certifications Tribal Economic Conference, Milwaukee, Wisconsin, September 2012
- Teaming, Affiliation and Recent Federal Laws, National HUBZone Conference, Washington, D.C. September 5-7, 2012
- Teaming, Joint Venture and Mentor Protégé Program Benefits and Rules, Society of American Military Engineers (SAME), Memphis, Tennessee, August 15, 2012

- Teaming for Contracts, WBE and other Small Business Certifications, Women's Business Development Center, Aon Center, Chicago, Illinois, August 2, 2012; Target Financial Services, Minneapolis, Minnesota, August 7, 2012; Rubin Brown, St. Louis, Missouri, August 9, 2012; Harley-Davidson, Milwaukee, Wisconsin, August 16, 2012
- Small Business Certifications, Set-Asides, Teaming and Mentor Protégé Program, 9th Annual National Convention of Service Disabled Veterans and Small Business, Las Vegas, Nevada, July 2012
- Corporate Structures, MBE/WBE certifications and Contracting Law, Chicago Urban League, June 2012
- National Veteran Small Business Conference and Expo, Detroit, Michigan, June 2012
- Tribal Government Federal Contracting and Supplier Diversity Programs, Michigan Tribal Government Forum, Lansing, Michigan, May 17, 2012
- Government Contracting and Small Business Certifications American Indian Chamber of Commerce of Arizona, Heard Museum, Phoenix, Arizona, March 16, 2012
- Small Business Certifications, Set-Asides, Teaming and Mentor Protégé Programs, 2012 Rocky Mountain Society of Military Engineers Training, Phoenix, Arizona, March 14, 2012
- Key Federal Contracting Laws and Bid Protest Updates: Society of Military Engineers, Regional Great Lakes Conference, Northbrook, Illinois, March 6-7, 2012
- Understanding & Negotiating Subcontracts for DBEs, Illinois Department of Transportation, Chicago, Illinois, January 30, 2012
- Government Contracting and Teaming, WCOE National Conference, Washington, D.C. February 6, 2012
- International Teaming and Joint Ventures, United States and South Africa International Women's Business Conference, Chicago, Illinois, October 2011
- Teaming, Joint Ventures and Mentor Protégé Programs, WBENC, WBDC, Chicago, Illinois, October 2011
- Women-Owned Small Business Contracting Program (WOSB) WBDC, Chicago, Illinois, October 2011
- Mentor Protégé Agreements Workshop Facilitator, SAME Great Lakes Regional Conference, Milwaukee, Wisconsin, October 2011
- Joint Ventures and Mentor Protégé Programs, SDVOSB Service Elite National Convention, Chicago, Illinois, July 22, 2011
- Drafting Service Agreements and Work Scope, BOMA National Convention, National Harbor, June 2011
- Federal Teaming, Joint Ventures and Subcontracting Workshop, Federal Certifications and Audits Workshop, Key Federal Contracting Laws, Workshop, SAME Midwest Small Business Expo, March 16-17, 2011
- New Woman Owned Small Business (WOSB) and the 8(m) Program; Small Business Set-Aside Certification Criteria and Audits; Teaming, Joint Ventures And Subcontracting; New Federal 2010 Small Business Jobs Act Presentation; Key Federal Contracting Laws that Everyone Must Know, Small Business Symposium, Society of American Military Engineers (SAME), Phoenix, Arizona, February 18, 2011
- Key Federal Acquisition Rules Relating To Procurement, Teaming and Set-Aside Contracts, National Web Seminar for National Society of Professional Engineers February 15, 2011
- Key Federal Acquisition Rules Relating To Procurement and Set Aside Contracts, Women Construction Owners and Executives (WCOE) Annual Conference, Washington D.C., February 7, 2011
- Joint Ventures, Mentor/Protégé Programs & Strategic Partnerships, WBDC, Chicago, Illinois, January 2011
- HUBZone and other Federal Certification & Set-Asides, Alliance for Illinois Manufacturing, Chicago, Illinois, November 2010
- SDVOSB Certification Criteria and Protecting Your CVE, SDVOSB Elite Conference, Foxwoods, Connecticut,

August 19, 2010

- Construction Law & Contracts, USDOT DBE Bonding Program, Chicago, Illinois, July 2010
- Construction Law Contracts, Turner Construction Management Training, Chicago, Illinois, July 2010
- Construction Contracts & MBE/WBE/DBE Certifications Illinois Tollway Authority Conference, May 2010
- Federal Government Contracting and Legal Issues, Structural Engineers Association of Illinois, February 2010
- Construction Law, Illinois Department of Transportation, Feb 2010
- Government Certification Rules – Getting Certified & Rules To Keeping Your Certifications, DBE Annual Conference, Illinois Department of Transportation, Springfield, Illinois, March 2010
- Federal and Public Government Contracting National Web Seminar Part 2, November 2009
- Federal Government Contracting National Web Seminar Part 1, October 2009
- Construction Law and Contracts: Protect Your Bottom Line, Illinois Department of Transportation Chicago, DBE Workshop Series, Chicago, Illinois, February 2009
- Drafting the Scope of Work, BOMA Chicago, Brown Bag Lunch, June 2008
- Construction Law and Contracts, U.S. Department of Commerce, Women and Minority Contractor Model Development Program, Chicago, Illinois, February 2008