



Jason M. Klein

Member

Cleveland

P: 216.348.5817

“ I bring a practical and efficient approach to the deal process, having advised and navigated countless sellers and buyers through the M&A transaction process. I am there for my clients too when the deal is over, ready and able to assist with general corporate needs. ”

Practice Focus

- Private equity
- Mergers and acquisitions
- Healthcare
- Distressed M&A
- Business counseling

Jason is a Key Contact of the Private Equity Practice Group and a member of the Mergers and Acquisitions Practice Group. He concentrates his practice on private companies and private equity funds in various types of transactions, including mergers and acquisitions, divestitures and purchases and sales through bankruptcy and out-of-court restructuring. Jason’s experience also includes providing general corporate counseling to a variety of businesses in the manufacturing, healthcare, construction, food and restaurant, consumer services and products, industrial, energy, software, fire and life safety, and technology industries. He has also served as lead counsel in the representation of multiple portfolio companies of private equity funds .

Jason has represented multiple private equity funds including Digital Fuel Capital, Highview Capital, Kirtland Capital Partners, Monomoy Capital Partners and TerraMar Capital.

Representative Cases/Matters

Private Equity Matters:

- Represented a New York private equity fund in its acquisition of a distributor of corrugated products and packaging supplies in Florida.
- Represented a private equity fund in its sale of a company that provides credit related services to mortgage lenders to a private equity fund for \$320 million.
- Represented a California private equity fund in the acquisition of substantially all of the assets of a company located in Washington that provides continuing education services to dentists.
- Represented a California private equity fund in the platform acquisition of a Colorado-based fire protection services and fire safety systems company, as well as numerous add-on acquisitions in Texas, California,

Colorado, and Arizona

- Represented a Cleveland, Ohio based private equity fund in its acquisition of a Florida sports supplement company.
- Represented a California private equity fund in the acquisition of substantially all of the assets of an upscale retail candy business with more than 60 locations in 27 states pursuant to a \$363 sale out of bankruptcy.
- Represented a private equity fund in its purchase of assets of five companies, located in Washington, Pennsylvania, Connecticut and Massachusetts, that provide credit related services to mortgage lenders.

Healthcare Representative Matters:

- Represented a residential addiction treatment center, located in Texas, in its sale of equity to a private equity backed buyer.
- Represented a residential addiction treatment center, located in Georgia, in its sale of equity to a large national company.
- Represented a substance abuse recovery center in Maine in its sale of equity to a specialty healthcare organization.
- Represented an Optometrist in the sale of his two locations in Georgia to a national optometry clinic.
- Represented a large hospital system in Louisiana in the sale of its outreach business to a publicly-traded laboratory company for \$80 million.
- Represented a recovery center in New Mexico in its sale of assets to a specialty healthcare organization.
- Represented a Michigan dermatology, pathology and clinical trials group in the sale of its business to a private equity backed buyer.
- Represented a large pathology practice located in Missouri in the sale of its long-term care division to a laboratory and radiology services company.
- Represented multiple Florida dermatology practices in the sale of their businesses to a private equity backed buyer.
- Acted as co-counsel to a West Coast dermatology group and counsel to the individual doctors in a \$90 million recapitalization of its business.
- Represented a Midwestern dermatology and clinical trials practice group in the \$33 million sale of its business to a private equity backed buyer.
- Represented multiple California dermatology practices in the sale of their businesses to a private equity backed buyer.
- Represented an Ohio radiology company in the sale of its practice to a private equity backed buyer.
- Represented a Pennsylvania substance abuse and drug rehabilitation center in its sale of stock to a public healthcare company.
- Represented a hospital-based pathology practice in the acquisition of substantially all of the assets of another pathology practice.
- Represented a large pathology practice located in Missouri in the sale of substantially all of its assets to a publicly-traded laboratory company for \$60 million.

Middle Market Representative Matters:

- Represented a synthetic fiber manufacturer, located in Kansas, in its equity sale to a strategic buyer.

- Represented multiple fire protection services companies located in Massachusetts and Georgia in their sale of stock to a large strategic buyer.
- Represented a company in the purchase of a Colorado company that is engaged in the business of providing multi-lingual product and service taxonomies.
- Represented a modular assembly, sequencing and supply chain company located in South Carolina in its sale of stock to a strategic buyer.
- Represented a California meat packing and distribution company in the sale of its assets to a public company.
- Represented a large manufacturer of agricultural baler twines and netwrap located in Minnesota in the sale of certain assets to a strategic multi-national company.
- Represented an Ohio drug safety and metabolism, bioanalytical services and agrochemicals company in the sale of its units to a multi-national CRO and clinical trials management company.
- Represented a professional employer organization in the sale of its stock to a strategic national PEO company.
- Represented Ricerca Biosciences, LLC in the sale of its chemical development division to a multi-national pharmaceutical and biotech company.
- Represented a large manufacturer located in Tennessee in the sale of certain assets to a private equity backed company as part of an add-on acquisition.
- Represented a large manufacturer located in Oklahoma in the sale of certain assets to current management.
- Represented a large manufacturer located in Kansas in the sale of certain assets to a strategic multi-national company.
- Represented an Ohio company in its acquisition of substantially all of the assets of a retail wine shop and drive-thru business.
- Represented a multi-national inks and coatings manufacturer in the acquisition of substantially all of the assets of a large U.S. based inks and coatings manufacturer for \$100 million.
- Represented a security installation company in its strategic acquisitions of assets of companies.

Distressed M&A Matters:

- Represented a private equity fund in its purchase of e-commerce business assets of a menswear fashion brand via an assignment for the benefit of creditors.
- Represented the Assignee in its sale of virtual reality assets on Pier 39 in San Francisco via an assignment for the benefit of creditors.
- Represented Quaker Steak and Lube, owner, operator and franchisor of over 65 casual dining restaurants, in the sale of substantially all of its assets to a strategic public company buyer pursuant to a \$363 sale out of bankruptcy.
- Represented a private equity fund in the acquisition of substantially all of the assets of an upscale retail candy business with more than 60 locations in 27 states pursuant to a \$363 sale out of bankruptcy.
- Represented a company in its acquisition of substantially all of the assets of a deli restaurant chain in Florida with more than 20 locations pursuant to a \$363 sale out of bankruptcy.

Admissions - State

- Ohio

Education

- Bowling Green State University
- Western Michigan University

Honors and Awards

- Recipient of the Cross Border Deal of the Year Award (\$25MM - \$50MM) by The M&A Advisor for the sale of Ricerca Biosciences Chemical Development Division to Olon S.p.A.

Professional Membership

- Ohio State Bar Association

Public Service and Volunteerism

- Board Member, Bowling Green State University College of Business (2013-present)
- Alumni Board Member, Sigma Phi Epsilon (2012-present)

Blog Posts

- Private Equity Executive Webinar Series Session 1: Top five key takeaways
- Thinking of selling your business?
- What is the state of the Utica and Marcellus Shale plays?

News

- McDonald Hopkins announces remodeling of national Private Equity Practice Area and new Executive Webinar Series
- Shifting landscapes: legal due diligence is critical for PE buyers
- Jason Klein elected to membership of McDonald Hopkins LLC

External Publications

“Avoid delays and post-closing liability in private equity transactions,” Crain’s Cleveland Business, January 18, 2021

Speaking Engagements

- Speaker, Treatment Center Investment & Valuation Retreat, "Inside a Behavioral Healthcare M&A Transaction: Lessons for All Executives," 2021

