



Michael J. Meaney

Member

West Palm Beach

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Practice Focus

- Business counseling
- Mergers and acquisitions
- Search funds

Mike is a member at McDonald Hopkins with extensive experience assisting middle-market clients in executing complex mergers and acquisitions. Mike also counsels clients on the formation and operation of various investment vehicles, including search funds.

Mike earned a J.D., summa cum laude, from The Ohio State University Moritz College of Law in 1977. He received an A.B., cum laude, from Georgetown University in 1974.

Representative Cases/Matters

- Representation of a private equity fund in the sale of a company that issues warranties on used automobiles to a publicly-held strategic acquirer.
- Representation of a private equity fund in the sale of a company that sells and installs telecommunications systems for the hospitality industry.
- Representation of a private equity fund in the sale of a Texas based professional employer organization (PEO) to a PE-owned strategic purchaser.
- Representation of a private equity fund in the purchase of commercial millwork companies in Colorado, Georgia, Virginia, and Wisconsin.
- Representation of the owners of a veterinary emergency and specialty hospital in Hawaii to a national operator of veterinary specialty hospitals.
- Representation of a private equity fund in the purchase of an ambulance company in the San Francisco Bay Area.
- Representation of a private equity fund in the purchase of a distributor of garage doors and garage door parts.
- Representation of an online compliance training leader in its sale to a leading education technology innovator.
- Representation of an industry leader in Data, Voice and Unified Communications technologies in the execution of a definitive agreement to acquire the assets and operations of a major wi-fi provider.
- Representation of a private equity fund in the purchase of a company that sells and installs

telecommunications systems for the hospitality industry.

- Representation of private equity funds in the purchase of software companies.
- Representation of the founders of a manufacturer of complex ceramics products for the aerospace and medical device markets in its sale to a German strategic buyer.
- Representation of a private equity fund in the sale of a digital marketing company to a NYSE-listed company.
- Representation of a private equity fund in three separate transactions involving the purchase of companies that manufacture and lease industrial air heaters.
- Representation of the purchaser of a leading manufacturer of copper tubing.
- Representation of a corporation in the sale of its Netherlands-based subsidiary.
- Representation of a private equity fund in five separate transactions involving the sale of portfolio companies, in each case for a purchase price of over \$50 million.
- Representation of a private equity fund in its acquisition of a specialty pipe threading business serving the oil industry in the Rocky Mountain states. Representation of the same client in the subsequent sale of this business to another private equity fund.
- Representative of a private equity fund in its acquisition of a manufacturer and value-added distributor of specialty chemicals.
- Representation of a private equity fund in its acquisition of a St. Paul, Minnesota based dominant regional provider of recycling services and end-of-life solutions for computers and electronic equipment.
- Representative of a private equity fund in its acquisition of a high-voltage powerline maintenance and service provider in Nebraska.
- Representation of a private equity fund in its acquisition of a Kansas City based medical products company.
- Representation of a private equity fund in its acquisition of a Pennsylvania based company in the business of issuing service contracts on pre-owned vehicles.
- Representation of a private equity fund in the purchase of an Oklahoma-based professional employer organization.
- Representation of an investment management firm in the sale of its stock to a bank holding company.
- Representation of a publicly held diversified manufacturer with respect to (i) several merger and acquisition transactions (one of which involved a purchase price of over \$100 million) and (ii) numerous commercial agreements.
- Representation of an investment fund with respect to the acquisition of an industrial company in the Midwest for a purchase price in excess of \$100 million.
- Representation of an investor group in the sale of an industrial products distribution business to a New York Stock Exchange listed company.
- Representation of a bearings manufacturer in a \$55 million sale to a New York Stock Exchange listed company.
- Representation of the owner of a local wireless personal communication service (PCS) for a major metropolitan area in the sale of the business to a private equity firm.
- Representation of an investor group in the sale of an industrial products distribution business to a private equity fund.
- Representation of an entrepreneur in the sale of his manufacturing business to a portfolio company of a private equity firm for over \$35 million, including a significant ongoing stake in the combined company.

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- Representation of the purchaser the acquisition of an industrial products distribution business with eleven facilities located in six states.
- Representation of an entrepreneur in the sale of his distribution business to a private equity firm, including a significant ongoing stake in the company.
- Representation of an Ohio-based logistics services provider in its merger with a California-based strategic acquirer.
- Representation of a private equity fund in the purchase of a website.
- Representation of a private equity fund in the purchase of a value-added distributor and manufacturer of garage door parts and accessories.

Admissions - State

- Florida
- Ohio

Education

- The Ohio State University Moritz College of Law
- Georgetown University

Honors and Awards

- AV Preeminent® Peer Review Rated by Martindale-Hubbell
- Named one of the *Best Lawyers in America* (2014-2022)

Public Service and Volunteerism

- President of 50-member homeowners' association
- Officer on two local Assessment Equalization Boards

News

- 50 McDonald Hopkins attorneys recognized in The Best Lawyers
- Lawyer of the Year honorees Riley and Welin among 42 McDonald Hopkins attorneys recognized as 2021 Best Lawyers
- 41 attorneys from McDonald Hopkins recognized as 2020 Best Lawyers®
- 35 attorneys at McDonald Hopkins selected for inclusion in Best Lawyers® 2018
- Everfi acquires Workplace Answers
- DCI Design Communications acquires EthoStream
- 39 attorneys at McDonald Hopkins selected for inclusion in Best Lawyers 2017
- 41 attorneys at McDonald Hopkins selected for inclusion in Best Lawyers® 2016

External Publications

- “Will Your Purchase Agreement Stop You From Recovering Losses?,” Crain’s Cleveland Business, January 28, 2013.
- "Ohio Nonresidents Taxed on Gain From the Sale of Debt or Equity in Closely Held Ohio Businesses," article co-authored in the Journal of Multistate Taxation and Incentives, January 2012.
- “Legal Aspects of the Sale of a PEO,” PEO Insider Magazine, December 2008/ January 2009 and February 2009 issues.
- “Before You Sell,” Smart Business Cleveland, September 2008.

Speaking Engagements

- “Search Funds,” The Wharton School of the University of Pennsylvania, March 2009 & April 2010.
- “Search Fund Forum,” Harvard Business School, March 2009 & April 2010.
- “Search Funds,” Stanford University Graduate School of Business, February 2008 Entrepreneurship Conference.
- “Developments in Corporate Governance,” 12th Annual Bowne SEC Updates Seminar, November 2008.